they had returns those could be used in place of manufacturing new ones and reduce the cost as well.

Q. The situation that you just alluded to a couple seconds ago would be a situation where if the customer did not pay you in a manner that you expected to be paid either in quantity or in time you would exercise a lien that you had on the videotapes and you would take possession of the videotapes and sell them to satisfy the customer's obligation; is that how it worked?

A. Well, our preference is to get cash and cash is how we pay our bills. We had a lien under our contract that is on all of the materials owned and controlled by the customer at a given time.

Q. Would there be instances where you were compelled to exercise your lien rights?

A. Yes.

Q. That would be in order to get paid?

A. Well, in order to get whatever proceeds we had and apply toward the client's balance.

EXHIBIT 22